

AGENDA

2024 ANNUAL GENERAL MEETING

Saturday November 16th, 2024, 10:30am- Noon

Champs Entertainment Centre-300 Bronte Street South, Milton

1. Call to Order
2. Adoption of the Minutes of the Previous Meeting
3. Business Arising out of the Minutes
4. Treasurer's Report
5. Business Arising out of the Treasurer's Report
6. Reports of Officers or Committees
7. New Business
8. Nominations and Election of Officers
9. Adjournment

Adult and Senior members (including adults in a Family Membership) and Junior members 16 years of age holding an Adult Membership (all in good standing as of ten (10) days prior to a Membership Meeting) are entitled to one (1) vote. A quorum at an AGM or other Membership Meeting shall consist of ten per cent (10%) of the sum of member households, or 25 people, whichever is less (including proxies). Only one proxy is allowed per member in attendance at an AGM or other Membership Meeting.

Executive Team Members

<u>Position</u>	<u>2024</u>	<u>2025</u>
Past President	OPEN	OPEN
President	Susan Kitamura	Susan Kitamura
Vice President	OPEN	Kyle X
Treasurer	Ann Santos	Ann Santos
Secretary	Ghalib Riaz	Ghalib Riaz
Membership	Bhagwat Verma	Bhagwat Verma
Adult Director	Dave Fairfax	Dave Fairfax
Junior Director	OPEN	Malini Mandal
Facilities Director	Teodor Glinnyi	Teodor Glinnyi
Social Director	Jeff Truswell	Jeff Truswell
Public Relations Director	Susan Chen	Amalia Trusca
Assistant Junior Director	OPEN	Neel Mandal

Milton Tennis Club Annual General Meeting

Saturday, November 11, 2023

Sherwood Community Center – 6355 Main St W, Milton, ON L9T 2Y1 (Banquet Hall)

1. **Call to Order**
President, Susan Kitamura, called the meeting to order @ 9:45am with a quorum.
2. **Adoption of the Minutes of the Previous Meeting**
 - Motion made by Susan Kitamura to adopt the minutes of the 2022 Annual General Meeting as presented here and on website. Seconded by Ann Santos. All in favour. No one opposed. Motion carried.
3. **Business Arising Out of the Minutes**
 - We asked Ann to provide a year over year comparison.
 - Ann Santos prepared the year over year comparison for this year.
 - Surplus funds invested in GICs
4. **4. Treasurer's Report – Ann Santos**
 - The treasurer presented the December 31, 2022 unaudited financial statements.
 - The treasurer presented the October 18, 2023 interim unaudited financial statements.
 - We had a healthy profit of about \$39,087 in the year ended December 31, 2022.
 - We have a healthy balance sheet with no liabilities.
 - As of October 18th, 2023 we have \$15,200 in cash and 162,923 in Term Deposits.
 - For the interim period ended October 18, 2023 we made a net profit of about \$33,500.
 - We will use the funds for updating bathrooms and internal repairs on the building.
 - We can share costs with the Winter Club within reason.
 - The town might be able to help us with funding for resurfacing since there is a lot of cracking on the baseline. It may be done this year or the year after depending on how it looks in the spring.
 - Gross income has increased from \$116,000 in 2022 to \$140,000 in 2023. Due to sold out membership, and tournament (U16) income.
 - Major expenditures includes 100-Year Celebrations and tournament expenses.
 - Major capital expenditures in next may include fixing of bathrooms and windows.
 - Washing of the courts may cost up to \$10,000 which is also being considered.
 - Members asked with regards to the use of 3 courts in the month of October (when the weather is still nice for an outdoor game). Unfortunately, it is not possible for several reasons including that we don't have insurance for that period, lease ending at Sep 30th and our contract with the Winters Tennis Club.

Motion to adopt the Treasurer's report by Susan Kitamura. Seconded by Kim Robinson. All in favour. No one opposed. Motion carried.
5. Business Arising Out of the Treasurer's Report
 - Move idle cash into a variable-term GIC deposits.
6. Reports of Officers or Committees
 - Reports were emailed to members and provided on the Milton website on November 1, 2023. Reports were distributed in hard copy to members at attendance at the AGM. Reports were submitted as written and reviewed at the meeting.
 - Jeff Truswell provided a summary of events of 100-Year successful celebrations.
 - ACE program - Kyrlo Tabunshchych provided overview of the ACE report. He talked about program designs, balance between junior and adult tournaments, and finance summary which showed close to \$8,000 revenue to MTC (around \$6,000 from tournaments).
 - Kim Robinson talked about the social events carried out during the year.
 - Dave Fairfax provided a summary of Adult programs of 2023 and awards were distributed among the winners and runners-up of the tournaments.

Motion by Susan Kitamura to accept all reports as written and presented on the MTC website and at the meeting today. Seconded by Ann Santos. All in favour. No one opposed. Motion is carried.

7. New Business
 - None
8. Nominations and Election of Officers
 - A call for volunteers was made through multiple emails sent to members. The Volunteer Committee (Susan Kitamura and Ghalib Riaz), presented the following candidates which was shared with the members via email and on the MTC website:

Executive Team Members

<u>Position</u>	<u>2023</u>	<u>2024</u>
Past President	Jeff Truswell	Jeff Truswell
President	Susan Kitamura	Susan Kitamura
Vice President	Abigail Cabio	OPEN
Treasurer	Ann Santos	Ann Santos
Secretary	Ghalib Riaz	Ghalib Riaz
Membership	Divya Kala	OPEN
Adult Director	Dave Fairfax	Dave Fairfax
Junior Director	OPEN	OPEN
Facilities Director	Teodor Glinnyi	Teodor Glinnyi
Social Director	Kim Robinson	Kim Robinson
Public Relations Director	Susan Chen	Susan Chen
Assistant Junior Director	OPEN	OPEN

With no new nominations from the floor and all nominated agreeing to let their names stand, Susan Kitamura moved to accept the 2023 Executive as shared in the email to members and as presented above Seconded by Tracy Morgan. All in favour. No one opposed. Executive acclaimed as presented.

9. Adjournment
 - **Susan Kitamura moved to adjourn the meeting at 10:55am. Seconded by Amalia Trusca. All in favour. No one opposed. Motion carried.**

2024 Outdoor season is in the books! It was a busy year for the President as I was overseeing the VP role and Junior role since, we had vacancies there. I am so glad we have a very full slate of directors for the 2025 season!

New this year was a club handoff between the Town, the Winter Club and us. This went very well, and having the Town representatives there ensured the Winter Club left the entire site clean and in order. Fences were mostly put up properly and the clubhouse was cleaner than in any other year.

The Clubhouse had a number of repairs done by the Town. All lights were replaced with LED and the ceilings were all painted. The downstairs washrooms were also painted. Faucets were replaced in all the sinks, and we had a brand-new hot water tank installed. We in turn were able to clean up the basement quite a bit and threw out a whole bin of garbage that had accumulated since before COVID! The Town has also put in requests for capital to have all the windows and doors to the deck replaced next year. There has been a lot of water leaking in through the deck during the winter and we want to ensure our brand-new floors are kept in order. Winter club has agreed to clear the snow on the deck near the clubhouse.

Another good example of the collaboration between the three stakeholders was the court cleaning. All 8 courts were power washed, and it was divided equitably between the Town, Winter club and us without incident!

Staffing was great this year with Matt C. being promoted to Club Manager and the 2 new staff Josh and Alex were really great additions. They did a wonderful job of keeping the clubhouse clean, courts tidy and garbage removed to the outside bin in the parking lot. The three of them made greeting the members a priority as well as collecting fees for balls, guests and programs! This year we have collected considerably \$\$\$\$\$ more than 2023.

The coaching staff this year was very good. Coach Kyrlo, Paul Vincent, Nina and Dima kept our members busy on the courts! All programming was very well attended, private lessons were also increased this year. The club also paid for many free lessons for ADULTS on Sunday mornings. This was very well attended, and members enjoyed this 2-hour sessions. There was a waiting list each Sunday! As well, for the Juniors the club paid for Intercounty coaching during the season as well. It was open to all competitive juniors, not just the players who played in the matches. This has resulted in our Junior Intercounty team finishing in 3rd place this year at the Sobey's finals! After the free sessions are over, the lessons from Ace continue throughout the summer.

As President, I also spend quite a bit of time working with other clubs in the Southwest chapter attending sessions, meeting with other presidents and offering guidance to the smaller clubs. After attending these sessions, I always come away prouder of our community club and how much we offer our members!

- We pay for all the fees for all 6 Intercounty and lakeshore teams
- We hold 2 OTA tournaments per month
- We give our courts for free to Bishop Redding highschool's tennis team
- We shared our courts with Premier Racquet club for their HP junior program while courts were under construction
- We provide free courts to the Winter Club for their junior and ladies team tryouts

- We supplement the adult house league with the Club Pro to support and provide guidance each week
- We hosted U16/U14 provincials this summer instead of U16 Nationals
- We pay for free lessons each year to our junior & adult membership
- ACE offers free lessons in the month of May through their Greenwin Cares program encouraging young players to try tennis
- MTC/ACE/Babolat provide thousands of dollars in prizes at ALL of our 6 social events held throughout the season

There are many clubs in the region who just do one or two of these things, but at MTC we go above and beyond to promote tennis within our community club and beyond! Very proud of US!

From a Junior perspective, I encouraged Neel Mandal a mature young junior to coach tennis at our club. This past season Neel took the Instructor 1 OTA course and received his certification. A grant from the OTA covered 90% of the cost and the balance was paid for by MTC. Neel was mentored by Coach Paul and Nina from Ace, and he continues to develop his skills so that he can share his knowledge with our future junior players! This is a succession plan of sorts, and I am actively looking at others on the junior intercounty team to develop their coaching skills at our club next season!

Next year, I am definitely looking to build on the Junior program with ACE to include more programming similar to the adult programming by way of junior ladders & house leagues.

Finally, working with Jeff, Teo and Ann we applied for the Milton Community Fund so that we could upgrade and repair our deck which is in need of sanding and staining. We would like to replace the railing with clear glass railing for better viewing from the deck. Fingers crossed!

As always, I would like to acknowledge the Executive team for all the hard work and many hours they have volunteered to make this year a success. This group of people are not only a very nice bunch to work with, but they are extremely dedicated to the success of this club. I am honored to work with them all.

Unfortunately, this year we say farewell to Susan Chen our PR Director. She will be pursuing her travels next year and is vacating the position after a year of many positive contributions! Thank you very much Susan for everything you have done for the club and for me!

Milton Tennis Club

Profit and Loss

January - December 2023

	TOTAL
INCOME	
GUEST FEES	0.00
HOUSE LEAGUE	3,120.00
INTEREST INCOME	3,476.00
MEMBERSHIPS	104,169.35
MISC INCOME	482.00
PRO SHOP	0.00
TOURNAMENTS	10,590.67
U16 TOURNAMENT	2,253.66
Total Income	\$124,091.68
GROSS PROFIT	\$124,091.68
EXPENSES	
100TH ANNIVERSARY	16,529.27
ADVERTISING & PROMOTIONS	1,784.91
ASSOCIATION FEES	3,318.00
INSTRUCTORS	2,490.00
INSURANCE	3,396.77
INTEREST & CHARGES	425.25
MEALS & ENTERTAINMENT	2,419.24
PROFESSIONAL SERVICES	6,294.54
RENT	2,686.00
REPAIRS & MAINTENANCE	22,410.46
SHOP PURCHASES	0.00
SOCIALS EXPENSE	0.00
SUPPLIES & OFFICE	5,052.78
TOURNAMENT EXPENSES	6,330.53
U16 TOURNAMENT EXPENSES	0.00
UTILITIES & TELEPHONE	9,770.10
WAGES	33,114.02
Total Expenses	\$116,021.87
PROFIT	\$8,069.81

Milton Tennis Club

Balance Sheet

As of December 31, 2023

	TOTAL
Assets	
Current Assets	
Cash and Cash Equivalent	
CASH AT BANK	11,386.03
Total Cash and Cash Equivalent	\$11,386.03
DEPOSITS	0.00
INTEREST RECEIVABLE	754.00
PREPAIDS	0.00
TERM DEPOSITS	162,923.23
Total Current Assets	\$175,063.26
Total Assets	\$175,063.26
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable (A/P)	
ACCOUNTS PAYABLE	1,500.00
Total Accounts Payable (A/P)	\$1,500.00
Total Current Liabilities	\$1,500.00
Total Liabilities	\$1,500.00
Equity	
Retained Earnings	165,493.45
Profit for the year	8,069.81
Total Equity	\$173,563.26
Total Liabilities and Equity	\$175,063.26

Milton Tennis Club

Notes on the Unaudited Financial Statements

As at October 23, 2024

1. THE CLUB

The club was incorporated without share capital, under the laws of Ontario in August 1981 and comprises its members. It is run as a not-for-profit organization by volunteers.

The club leases its property from the Town of Milton and incurs its own expenses which are funded by membership fees, proceeds from various programs and tournaments. Any residual income which remains at the end of the year is put aside for extraordinary expenses necessary to maintain and the upkeep of its facility.

2. ACCOUNTING POLICIES

A) Cash Method

The Club has used the Cash method of reporting since inception, with the exception of the 1985 fiscal year, when the Accrual Method of reporting was used.

B) Year End

In 2006 the Club constitutionally changed its fiscal year-end to December 31st from September 30th. This brought the fiscal year-end to coincide with the calendar year but not the Club's operational period. Therefore, the Club presents the final 2023 Financial Statements at the AGM. However, the values shown below are as at the interim period of October 23, 2024– see attachments.

3. TAX FILING

The Club is tax-exempted but required to file a Federal T2 income tax return. The Province of Ontario does not require a corporation tax return. There are no liabilities in either case. Tax filing requirement has been met and is up-to-date.

4. RESERVES

GIC Account	Amount	Interest	Term	Maturity Dates
8065134-19	17,511.79	0.55%	2 years	11/Dec/25
8065134-22	20,065.75	0.20%	1 year	15/Mar/25
8065134-26	37,691.07	4.00%	14 months	15/Jan/25
8065134-27	12,055.54	4.00%	14 months	13/Sep/25
8065134-29	26,959.45	4.00%	3 months	24/Nov/24
8065134-30	52,262.05	4.00%	3 months	2/Jan/25
TOTAL	166,545.65			

5. REVENUE

	As at 10/22/2024	FY2023	FY2022
GOVERNMENT / OTA SUBSIDIES			5,607.19
INTEREST INCOME	4,072.36	3,476.00	401.01
MEMBERSHIPS	105,747.76	104,169.35	93,718.98
PRO SHOP	1,123.56	482.00	1,184.23
TOURNAMENTS	12,856.98	10,590.67	11,489.67
CLUB PROGRAMS	3,600.00	5,373.66	4,385.76
Total Income	\$ 127,400.66	\$ 124,091.68	\$ 116,786.84

6. BREAKDOWN OF TOURNAMENT REVENUE:

Together with ACE Tennis, the club hosted several tournaments throughout the season. Revenue from these tournaments are as follows:

Adult Tournaments	4,895.00
ACE Tournaments	4,961.98
Total Tournament Revenue	<u>12,856.98</u>

7. CLUB MANAGER and COURT MONITORS

The breakdown of the 2024 payroll/wages expense is as follows:

Gross Payroll	27,142.68
Government Remittances – employer portion	1,489.75
Paytrak Fees	652.05
Court Monitor Payroll	<u>29,284.48</u>

**MILTON TENNIS CLUB
COMPARATIVE PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED DECEMBER 31, 2023**

	<u>As at 10/22/2024</u>	<u>FY2023</u>	<u>FY2022</u>
INCOME			
GOVERNMENT/OTA SUBSIDIES			5,607.19
INTEREST INCOME	4,072.36	3,476.00	401.01
MEMBERSHIPS	105,747.76	104,169.35	93,718.98
PRO SHOP	1,123.56	482.00	1,184.23
TOURNAMENTS	12,856.98	10,590.67	11,489.67
CLUB PROGRAMS	3,600.00	5,373.66	4,385.76
Total Income	\$ 127,400.66	\$ 124,091.68	\$ 116,786.84
GROSS PROFIT	\$ 127,400.66	\$ 124,091.68	\$ 116,786.84
EXPENSES			
ADVERTISING & PROMOTIONS	667.36	1,784.91	
ASSOCIATION FEES	7,850.00	3,318.00	3,318.00
INSTRUCTORS	5,367.50	2,490.00	1,860.00
INSURANCE	3,152.69	3,396.77	3,493.37
INTEREST & CHARGES	246.00	425.25	377.75
MEALS & ENTERTAINMENT	1,722.75	2,419.24	2,342.59
PROFESSIONAL SERVICES	4,695.15	6,294.54	3,076.24
100th YEAR ANNIVERSARY		16,529.27	
RENT	2,759.49	2,686.00	2,512.70
REPAIRS & MAINTENANCE	23,687.81	22,410.46	4,673.22
SUPPLIES & OFFICE	4,300.78	5,052.78	11,567.17
TOURNAMENT EXPENSES	5,919.73	6,330.53	4,563.24
UTILITIES & TELEPHONE	6,352.88	9,770.10	8,752.59
WAGES	29,284.48	33,114.02	31,162.65
Total Expenses	\$ 96,006.62	\$ 116,021.87	\$ 77,699.52
PROFIT	\$ 31,394.04	\$ 8,069.81	\$ 39,087.32

Milton Tennis Club
 Comparative Balance Sheet
 As of December 31, 2024

	As at 10/22/2024	FY2023	FY2022
Assets			
Current Assets			
Cash and Cash Equivalent			
CASH AT BANK	39,911.65	11,386.03	55,292.56
OUTSTANDING CHEQUES			
Total Cash and Cash Equivalent	39,911.65	11,386.03	55,292.56
TERM DEPOSITS	166,545.65	162,923.23	110,200.89
INTEREST RECEIVABLE		754.00	
Total Current Assets	206,457.30	175,063.26	165,493.45
Total Assets	206,457.30	175,063.26	165,493.45
Liabilities and Equity			
Liabilities			
Current Liabilities			
Accounts Payable (A/P)	1,500.00	1,500.00	
Total Accounts Payable (A/P)	1,500.00	1,500.00	-
Payroll Taxes Payable			
Total Current Liabilities	1,500.00	1,500.00	-
Total Liabilities	1,500.00	1,500.00	-
Equity			
Retained Earnings	173,563.26	165,493.45	126,406.13
Profit for the year	31,394.04	8,069.81	39,087.32
Total Equity	204,957.30	173,563.26	165,493.45
Total Liabilities and Equity	206,457.30	175,063.26	165,493.45

AGM-Social Report (2024)

This year we incorporated a variety of fun filled social events.

In May, we had our Opening Day celebrations. The OTA roadshow with “Smash cage” entertained many. Also, we had on court target games, Pro instruction and round robin tennis. The BBQ duo of Dave Adams and Rob Krzyzak cooked endlessly to serve approximately 150-175 people.

Next, was our Junior “Fundae” where ACE coaches put together a variety of on court activities. Then, the juniors got to make their own ice cream “fundaes” and eat some pizza. Friends and family were also invited to partake in the festivities. Many thanks to the ACE coaches for accommodating 60+juniors and their parents on 3 courts, oh my!!!

In July, we had our Wimbledon social. Participants dressed in whites, played some tennis, participated in a Wimbledon quiz, watched an incredible Wimbledon woman’s final and ate a variety of Wimbledon related foods (strawberries and cream, angel food cake and ice cream etc.). A variety of prizes were donated by ACE, including a large racquet bag.

In August we organized two events. Our Team Tennis Challenge was a hit! Teams of four played against each other using a Superbreaker format. In the end, the team of Eric Magtoto, Emeka Great, Dave Adams and Calvin Tiu were victorious!! Thanks to Babolat for donating prizes for the event.

Our Parent/Child tournament was also hosted in August. Though the draw was small the enthusiasm and determination was grand! In the end, rain interrupted the final between Tom and Jacob Marchwinski and Yadi and Sean Sukardja. Both teams were deemed champions.

In September, members participated in our Tennis Pentathlon event. Teams were organized in groups of four where they competed in 5 different events (volley game, Target game, Tennis trivia, Tag team singles, team obstacle course). Team Flushing Meadows aced their way to victory with a whopping 195 points! Team members included: Susan Chen, Eric Magtoto, Wayne Pereira and Daniel Zhuang.

November marks our final social event. This year members will partake in billiards, board games, cards and maybe even some axe throwing at Champs entertainment centre!

Thanks to everyone who helped organize this year’s social events. Some notable supporters include Ann Santos, Susan Kitamura, Rob Krzyzak, Dave Adams, Susan Chen, Abby Cabio, Clint Cabio, Kim Robinson, all the court attendants, Parin Riaz, Ghalib Riaz, the MTC executive and whoever else helped out!

Jeff Truswell, Social Director

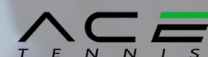


2024 OUTDOOR SEASON REPORT



2

ACE ALL CANADIAN ENTERPRISES





OVERVIEW

Your Team	03
Club Services	04
Programs	05
Tournaments	06
Registration Overview	07
Coaches Corner	08
Marketing	09
Outreach	10
Membership Support	11
Finance Summary	12
ACE News	13

YOUR TEAM



KYRYLO TABUNSHCHYK
Club Pro



PAUL CRUZ
Junior Programs Director



WALKER LAMARCHE
HP Programs Director



DIMA POLISHEVSKYI
Adult Programs Director



TIMOTHY DURMANOV
Hitting Partner



ANCA LAMARCHE
Director of Communications
Marketing & Administration



SABRINA PETRELLA
Finance Administrator



JOSHUA GANDHI
Tournament Director

***Assistant Camps Coaches:** Neel Mandal, Winn Binks, Nina Curgus, Narko Curgus, Annastasija Kunovac, Alex Stoica

CLUB SERVICES

ADMINISTRATION

Using the Jegysoft platform we tracked registrations, refunds, and club credits. We also provided customer service to our juniors and adult members, flagging rain days, scheduling tournaments, and answering all player and parent questions.

SYSTEM

ACSM has developed a one-of-a-kind player system which observes players across all our locations to track their development and thus improve our coaching methods.

[VIEW LESSON PLANS](#)

PROGRAM DESIGN

We designed our programs based on the club needs with our best coaches leading the programs and camps, as well as available for member lessons.

MARKETING & REPORTING

ACE promotes community club partners using digital ads in the O.T.A, paid social media ads with Instagram and Facebook as well as features in our monthly ACE newsletter. We also conducted an "Outdoor Season 2024" survey for all registrants from our spring programs and summer camps with positive feedback from our respondents.



CLUB PROGRAMS

ATTENDANCE

Junior Programs Registrations - **440**

Adult Programs Registrations- **300**

Summer Camp Registrations - **204**

Play Doubles with Pro Registrations - **151**

OUTREACH

Each spring we ran our "Growing the Game" initiative with Greenwin Cares, which provided free lessons to families within the Milton community.

SUMMER CAMPS

ACE ran two camp streams for our juniors.

"Learn to Play" for beginner to intermediate players, as well as a High Performance U12-U16 Provincial Camp geared towards players participating at a U12-U16 Provincial level.



TOURNAMENTS

May 12th: U9 Rising Stars

May 17 - 20: NIKE U12 / U16 Transition Tour

May 24 - 26: U12 Provincial Circuit

May 31 - June 2: G U12 Junior Outdoor Selection #1

June 14 - June 29:
U16 Ontario Junior Closed Outdoor Provincial Championships

July 6 - 7 and July 27 - 28: U9 / U10 Rising Stars

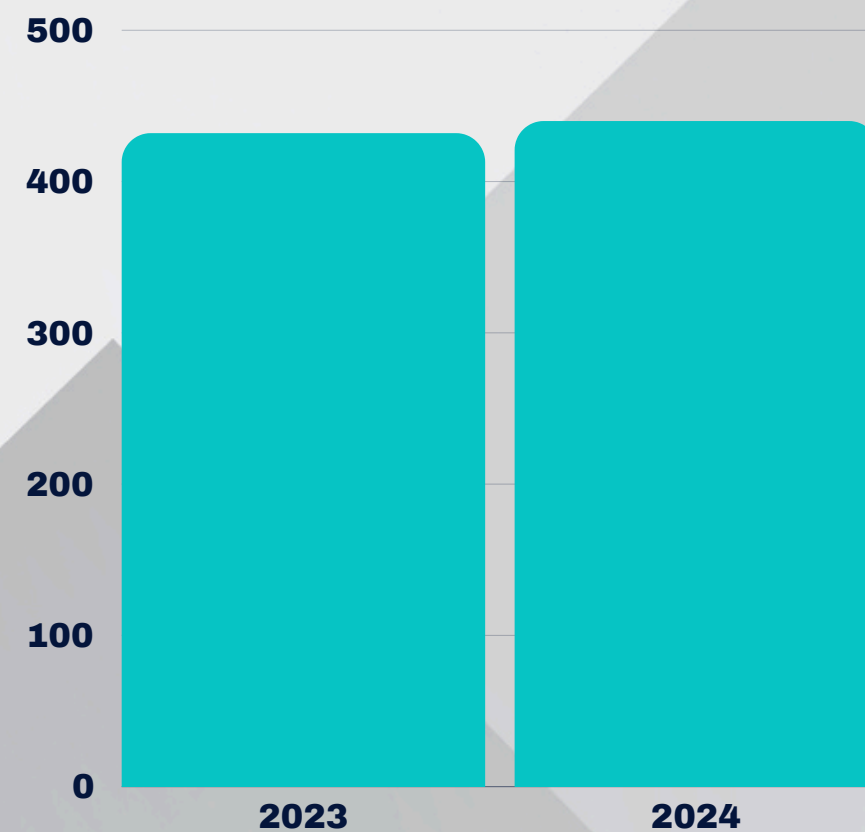
August 2nd-5th
NIKE U12 / U14 / U16 Transition Tour
Super Series U12 / U16 Provincial Circuit Plus
U12 / U16 Provincial Circuit

NUMBER OF PARTICIPANTS: 462

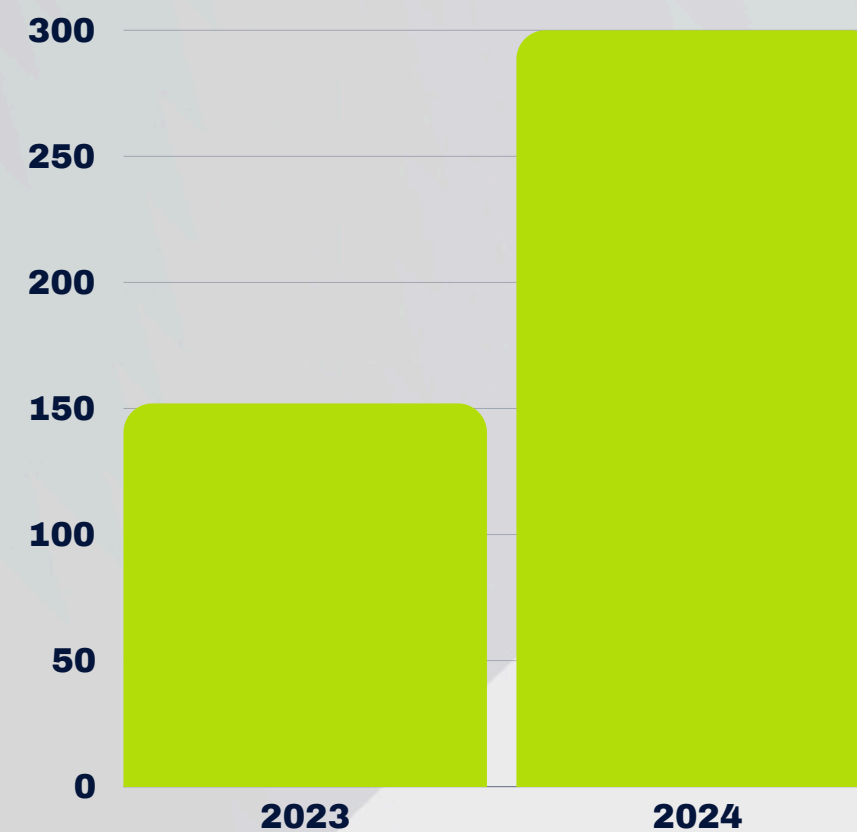
REGISTRATION OVERVIEW

REGISTRATIONS:	2023	2024	DIFFERENCE:
JUNIOR PROGRAMS	432	440	+ 8
ADULT PROGRAMS	152	300	+ 148
SUMMER CAMPS	203	204	+ 1

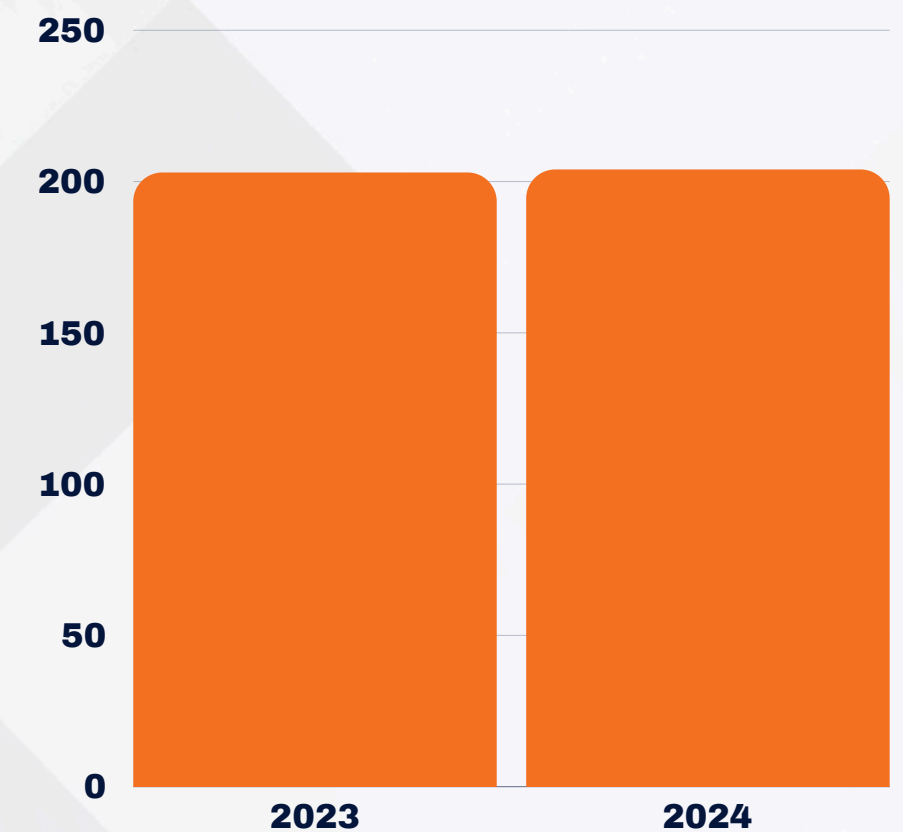
JUNIOR PROGRAMS



ADULT PROGRAMS



SUMMER CAMPS



COACHES CORNER



COACHES WHO SERVICED MTC:

- **Kyrylo Tabunshchyk - Club Pro**
- **Paul Cruz - Junior Programs Director**
- **Walker Lamarche - HP Programs Director**
- **Dima Polishevskyi - Adult Programs Director**
- **Timothy Durmanov - Hitting partner**
- **Joshua Gandhi - Tournament Director**

HOURS OF PRIVATE LESSONS AT MTC:

- **Kyrylo Tabunshchyk: 103 hrs**
- **Walker Lamarche: 128 hrs**
- **Paul Cruz: 119 hrs**
- **Dima Polishevskyi: 251 hrs**
- **Assistant Coaches/Hitting Coaches: 67 hrs**

TOTAL: 668 hrs

MARKETING



WEBSITE

MTC is featured on our ACE Tennis website under partners, locations, and on our spring, summer & adult outdoor season pages.

[VISIT WEBSITE](#)

SOCIAL MEDIA

ACSM uses paid social media promotions to help increase program and camp registration numbers for clubs not yet at capacity. Ads target members of your community with a 15k reach.

[VISIT INSTAGRAM](#) | [FACEBOOK](#)

DIGITAL

Ads are placed on the O.T.A website prior to spring programming and run throughout the outdoor season. Community club partners are also featured in our ACE newsletter, that is released monthly to a circulation list of 12K.

OUTREACH



The Growing the Game initiative and Greenwin Cares Tennis Program is a free 4-week introductory program specifically designed to be a family-focused environment that gives children ages 5 - 6 the opportunity to develop tennis skills with Canada's top coaching staff. The programs are run by ACE Tennis, the operational programming brand for All Canadian Enterprises, which is recognized as Canada's top tennis development centre.

Greenwin Cares & Growing the Game (ACE) utilize this outreach program as a basis to build strong and healthy communities interested in finding lifelong activities. Families are given the opportunity to bond over the love of tennis, while enjoying a safe and healthy environment for their children. The program also offers an avenue for families to form connections and integrate into their respective communities with the community clubs close to them.

PARTNERSHIP & SUPPORT



ACE assists Milton Tennis Club with:

- House Leagues
- Intercounty Junior Team Coaching
- Doubles with Pro Coach Weekly Programs
- Equipment purchases
- Stringing service to MTC members
- Prizes for social events
- Active participation in social events
- Club maintenance
- Member satisfaction

FINANCE SUMMARY 2024

Total Revenue from Tournaments to MTC after expenses: \$ 7050.19
Additional revenue from Junior Membership \$632.80

ACE NEWS

Vaughan celebrates the launch of SmartVMC Racquetsports by ACE, a cutting-edge facility located near Highway 400 & 7 in the vibrant SmartVMC hub. This new racquet sports centre, a collaboration between SmartCentres and All Canadian Enterprises, offers Tennis and Pickleball Memberships, Junior and Adult Programs, Tournaments, and a High Performance Academy. Conveniently connected by highways and public transit, it aims to elevate racquet sports, fostering a sense of community for players of all ages and skill levels.

VMC TENNIS | PICKLEBALL



ACE



YOUR PLACE FOR TENNIS AND PICKLEBALL IN VAUGHAN



SEE YOU IN 2025



ALL CANADIAN ENTERPRISES

Milton Tennis Club Public Relations Director Report

2024 Report

- Coordinated with local business and Town of Milton to post paid advertisements.
 - ✓ 5X8 curbside signs at two locations in Milton
 - ✓ Electric Ad Board with Town of Milton at Milton Sports Center
 - ✓ This promoted Junior members registration and summer tennis camps; and encouraged adult members to renew membership or sign up for new membership.
- Attended OTA annual general meeting to learn more about the staffing / election results, as well as the program focus changes at the provincial level.
- Worked with regional OTA manager to feature young tennis rising star Andrea. Mary attended the club opening day, the tree planning ceremony, etc.
- Maintained a working relationship with Ontario Tennis Association (OTA) on their publications of SPIN Newsletter and shared best practice with them if needed.
- Initiated a volunteer talent pool to recruit volunteers to support the club events and engage the community for the development of sports community in Milton. The list of volunteers and their contact were shared with board president.
- Promoted active member engagement and activities with our social media accounts.
 - ✓ Facebook MTC page – 834 followers, continue to increase from 658 (2022) and 786 (2023) and received positive feedback from members about the news about club tennis tournaments, event promotion and about the connection through social media.
 - ✓ Used Instagram account to provide more platform for members to connect through social media and promote clubs and events.

In preparation for 2025

- Reach out to local newspapers to feature how the club plays a vital role in building the community with its contribution in promoting tennis and sports in Milton.
- Continue to work with potential volunteers and find ways on how to engage volunteers in meaningful way. Potential ideas: Volunteer Orientation Day/Appreciation Day.

Prepared by: Public Relations Director Susan Chen

MEMBERSHIP REPORT – AGM 2024

MTC Summer 2024 membership will be closed for the season. Following Activities will need to be performed:

1. Closing off all Membership Categories
2. Clearing all Pending Membership Records
3. Final report for any outstanding Pending Payments
4. Final reconciliation for Refunds
5. Checking with Jegysoft if anything else required in the system.

Membership Status:

- Total Member Count: 1,013
- Total Households (Unique Addresses): 688

By MTC Category:

- Juniors: 353
- Seniors: 53
- Adults: 585
- Students: 22

By Gender:

- Female: 403
- Male: 607
- Unspecified/Blank: 3

By Age Group:

- Adults: 660
- Child (under 18): 353

By Town:

- Milton: 775 (77%)
- Oakville: 89
- Mississauga: 75
- Burlington: 28
- Others: 42

Regards,

Bhagwat Verma
Membership Director
Milton Tennis Club
October 2024

Milton Tennis Club (MTC) Facilities Director Report

Overview

The 2024 season at Milton Tennis Club was exceptionally busy and successful. We opened the club on schedule and implemented several upgrades, ensuring a smooth closing with minimal disruption to our members.

Highlights of the Season

Wind Screens

We successfully installed wind screens at the beginning of the season and took them down at the end without any delays. Mark did an outstanding job for the second year in a row.

Lower Deck

Repair was done to replace the lattice all around the deck to ensure no critter could enter and prevent balls from rolling under the deck from the hitting board.

Community Fund Application

I supported the submission of the Community Fund Application by obtaining quotes from various trades, which will help secure funding for future projects.

Provincial Championship Tournament

Organized the removal and installation of wind screens specifically for the Provincial Championship tournament, ensuring optimal conditions for players and spectators.

Security Enhancements

Installed cameras on courts 1-3, on the deck, and in the clubhouse. This significant upgrade provides the executive team with full access to camera footage for enhanced security.

Cleaning Services

We hired a new cleaning service that has proven effective, keeping the club clean and welcoming for all members.

Considerations for Next Year

Awning Adjustment

I have requested an adjustment to the awning and hope to have the service technician visit before the start of the 2025 season.

Deck and Railings Renovation

We need to revisit the renovation plans for the deck and railings to enhance safety and aesthetics.

Conclusion

Overall, this season was marked by strong operational performance and member satisfaction. I look forward to discussing these considerations and continuing to enhance the facilities at Milton Tennis Club in the coming year.

Adult Programs Report – For 2024 AGM

Singles ladder:

There were 124 active participants this season including several new members to the club. 355 matches were completed. The ladder tournament was contested from mid-August to the end of September and involved the top 16 ranked players. Jason Llorin defeated Tom Tao in the ladder championship match to be crowned ladder champion for 2024.

Ladies Only Singles ladder:

For the first time we tried a ladies only ladder. There were 24 active participants. 83 matches were completed. Zoya Tabunshchyk finished the season in the #1 spot and was declared the ladies ladder champion for 2024.

Interclub teams:

This season we had seven mixed league teams with three in the intercounty mixed league, one in the intercounty 55+ mixed league, one in the intercounty ladies league and two in the lakeshore league. In the intercounty mixed league, our Milton-1 team, captained by Francis Lam, participated in the A-West division. They placed first in the division and advanced in the playoffs all the way to the championship match at the Sobey's Centre in Toronto losing out to a strong Boulevard Club team. Our Milton-2 team, captained by Avi Pal, also participated in the A-West division. They had many competitive matches but struggled to win enough points to avoid coming in last place. Our Milton-3 team, captained by Dave Fairfax, participated in the B-West division and finish third improving their position from the previous season.

To participate in the 55+ league and ladies league our club combined forces with members of Nassagaweya TC. In the intercounty 55+ league the team, captained by Vittal Rajgopal, finished second in the B-west division advancing to the playoffs and losing in the semifinals. The ladies league team, captained by Tracy Morgan, finished second in the B-west division advancing to the playoffs and losing in the first round to a strong team from Winston Churchill TC.

In the lakeshore league our division 2 team, captained by Dave Fairfax, finished in fourth place. Our division 5 team, captained by Ghalib Riaz, dominated the competition placing first in the division and will be promoted up to division 4 next season.

Wednesday Night House League:

The house league this season tried a new format. Tryouts were conducted in May and 30 players were selected to the competitive division and 30 to the recreational division. Each week 20 of the 30 players were scheduled to play. Statistics were tracked through the season and based on games won % players were ranked. Rankings changed based on the weekly results with the highest ranked player being positioned on the highest courts each week. See below for the top three ranked players for each division at the end of the season.

Competitive division

1st place - Yadi Sukardja
2nd place - Andrew Munk
3rd place - Rod Romualdi

Recreational division

1st place - Alejandro Ruiz
2nd place - Nathan Realubit
3rd place - Sarah Sinclair

Singles Tournaments:

This year the format for the singles championships tournaments was three draws – a Men's A draw, B draw, and C draw. Unfortunately, there was not enough interest to run a ladies draw this season. There was a total of 55 participants in the singles tournaments. This season each draw was held at different times during the season to reduce the strain on court availability and allow members to participate in more than one tournament if they wished. Below are the results of each tournament.

Men's A draw

Champion: Suriyan Partheepan
Runner up: Brian Fernandes
3rd place: Jason Llorin

Men's B draw

Champion: Konrad Wysocki
Runner up: Adam Vu
3rd place: Cory Macdowall

Men's C draw

Champion: David Thavixay
Runner up: Lu Xu
3rd place: Leonardo Gilhang

Doubles Club Championships:

This season the mixed doubles tournament was held in August and the men's and ladies doubles tournaments were held in September. Each tournament had an A and B draw. A total of 70 players participated in the doubles tournaments. Below are the results of each tournament.

Ladies A draw

Champions: Ann Santos and Zuleima Silva
Runner ups: Daniela Stoianov and Susan Murphy
3rd place: Abegail Cabio and Kim Robinson

Ladies B draw

Champions: Sarah Sinclair and Melissa Janjevich
Runner ups: Susan Silver and Irene Carroll
3rd place: Rhoda Breen and Tracy Vitalei

Men's A draw

Champions: Andrew Owusu-Sefa and Paul Klak
Runner ups: Brian Fernandes and Jeff Truswell
3rd place: Jimmy Zhu and Kamran Shamsi

Men's B draw

Champions: Ghalib Riaz and Faraz Farooqui
Runner ups: Mingqi Liu and Tony He
3rd place: Nik Thakkar and Tarun Suri

Mixed A draw

Champions: Deepak Mathivanan and Alice Ovcharova
Runner ups: Raj Pochiraju and Abegail Cabio

Mixed B draw

Champions: Emeka Great and Sarah Sinclair
Runner ups: Alex Thangaraj and Rhoda Breen